

Store #	Invoice #	Amount	Date Invoiced	Sent to A/P	Paid	Savings	PB	
	0003469-IN	\$13,504.00	3/20/2003	YES	YES	-\$16,428.78	-0.82197	
	0003461-IN	\$15,967.65	3/20/2003	YES	YES	-\$31,670.38	-0.50418	
	0003330-IN	\$9,604.00	2/4/2003	YES	YES	-\$16,780.62	-0.57233	
	0003253-IN	\$23,256.92	1/6/2003	YES	YES	-\$22,011.14	-1.0566	
	0003464-IN	\$18,410.20	3/20/2003	YES	YES	-\$14,670.31	-1.25493	
	0003327-IN	\$24,251.72	2/4/2003	YES	YES	-\$24,664.63	-0.98326	
	0003331-IN	\$10,429.00	2/4/2003	YES	YES	-\$6,006.53	-1.73628	
	0003329-IN	\$14,781.00	2/4/2003	YES	YES	-\$20,373.71	-0.72549	
	0003332-IN	\$11,296.45	2/4/2003	YES	YES	-\$8,206.54	-1.37652	
	000333-IN	\$24,999.46	2/4/2003	YES	YES	-\$38,267.02	-0.65329	
	0003460-IN	\$9,464.00	3/20/2003	YES	YES	-\$18,446.49	-0.51305	
Store identities withheld at customer request	0003559-IN	\$21,168.62	4/15/2003	YES	YES	-\$49,161.01	-0.4306	
	0003470-IN	\$9,567.00	4/19/2003	YES	YES	-\$21,644.30	-0.44201	
	0003458-IN	\$17,156.20	4/19/2003	YES	YES	-\$20,408.09	-0.84066	
	0003558-IN	\$23,795.23	4/15/2003	YES	YES	-\$43,847.96	-0.54268	
	0003568-IN	\$23,441.70	4/16/2003	YES	YES	-\$33,824.46	-0.69304	
	0003560-IN	\$17,498.55	4/15/2003	YES	YES	-\$28,304.63	-0.61822	
	0003468-IN	\$10,092.60	4/19/2003	YES	YES	-\$5,536.86	-1.8228	
	0003566-IN	\$24,999.24	4/15/2003	YES	YES	-\$48,572.79	-0.51468	
	0003459-IN	\$17,457.30	4/19/2003	YES	YES	-\$22,126.38	-0.78898	
	0003567-IN	\$15,071.00	4/16/2003	YES	YES	-\$29,498.34	-0.51091	
	0003557-IN	\$19,282.22	4/15/2003	YES	YES	-\$16,855.36	-1.14398	
	0003709-IN	\$12,258.66	6/4/2003	YES	NO	-\$17,193.99	-0.71296	
	0003704-IN	\$14,663.46	6/3/2003	YES	NO	-\$2,567.64	-5.71088	
	0003711-IN	\$19,210.02	6/4/2003	YES	NO	-\$1,816.78	-10.5736	
	0003712-IN	\$12,610.82	6/4/2003	YES	NO	-\$11,981.29	-1.05254	
	0003708-IN	\$11,580.00	6/4/2003	YES	NO	-\$22,002.03	-0.52632	
	0003719-IN	\$17,341.28	6/4/2003	YES	NO	-\$26,265.77	-0.66022	
	0003717-IN	\$19,111.12	6/4/2003	YES	NO	\$2,352.60	8.123394	
	0003713-IN	\$12,629.60	6/4/2003	NO	NO	-\$7,331.55	-1.72264	
	0003718-IN	\$16,078.05	6/4/2003	NO	NO	-\$17,696.43	-0.90855	
	0003707-IN	\$15,897.50	6/4/2003	NO	NO	-\$19,702.53	-0.80688	
	0003716-IN	\$13,756.18	6/4/2003	NO	NO	-\$9,261.51	-1.48531	
	0003710-IN	\$17,459.58	6/4/2003	NO	NO	-\$20,676.71	-0.84441	
	0003715-IN	\$14,042.60	6/4/2003	NO	NO	-\$14,231.46	-0.98673	
	0003706-IN	\$11,035.00	6/4/2003	NO	NO	-\$15,521.62	-0.71094	
	0003328-IN	\$36,478.24	2/4/2003	YES	NO	-\$30,286.04	-1.20446	
			<u>\$619,646.17</u>				<u>-\$751,489.09</u>	<u>-0.82456</u>

This spreadsheet was obtained from one of our customers and is used by permission. It shows energy savings of \$7 after expenditure of \$619K for SESCO recommissioning services. Notice payback was within 10 months!